



WE'RE SERIOUS ABOUT SERVICE!

(...and Joe is *personally* available 24 hours a day, every day of the week)

	Phone	Fax	Email
ORDERS / CUSTOMER SERVICE	1-800-777-6500	1-800-982-5934	<i>CustServ@HodesCo.com</i>
SPECIAL ORDER SERVICES	Extension 231	1-800-982-5934	<i>CustServ@HodesCo.com</i>
INTERNATIONAL PHONE	1-816-842-7795	1-816-221-7679	<i>CustServ@HodesCo.com</i>
RETURN AUTHORIZATION	Extension 239	1-800-982-5934	<i>CustServ@HodesCo.com</i>
CREDIT / BILLING / PAYMENTS	Extension 230	1-800-982-5934	<i>CustServ@HodesCo.com</i>
CATALOG REQUESTS	Extension 241	1-800-982-5934	<i>CustServ@HodesCo.com</i>
HERMAN JOSEPH "JOE" HODES II PRESIDENT / OWNER	Mobile Phone 816.914.5858	1-800-982-5934	<i>joe@HodesCo.com</i>



Phone Orders

Prepare your order, then call toll free 1-800-777-6500 and we'll take it from there. Can't find your account number? Product or shipment question? Your customer service rep can handle it. Phone recorders are on 24 hours a day, 7 days a week. **Live phone order receiving hours are Monday – Friday, 10 hours a day:**

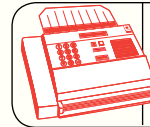
Pacific Time	5 a.m. – 3 p.m.
Mountain Time	6 a.m. – 4 p.m.
Central Time	7 a.m. – 5 p.m.
Eastern Time	8 a.m. – 6 p.m.



WE ACCEPT ALL MAJOR CREDIT CARDS

All open credit invoices are net and due for payment 30 days from invoice date. Future orders will be held if payment is past due and a 2% per month (24% per annum) service charge will be collected on all past due balances.

ASK ABOUT A.C.H. PAYMENT SERVICE



Fax Orders

24 hour free fax ordering is available at 1-800-982-5934. Fax orders received by 3 PM CST will be shipped same day. A convenient order form is included in the back of this catalog. Let us know if we can include additional fax forms with your order.



www.HodesCo.com

- **Easy Online Ordering**
- **Stock Checking**
- **Customized Historical Usage Reports**
- **Inventory Control Audio Training**
- **Free Custom Bin Label Ordering**

SIX MONTH PRICE FREEZE

Price 1	Price 2
Order Less Than \$500	Order \$500 or More

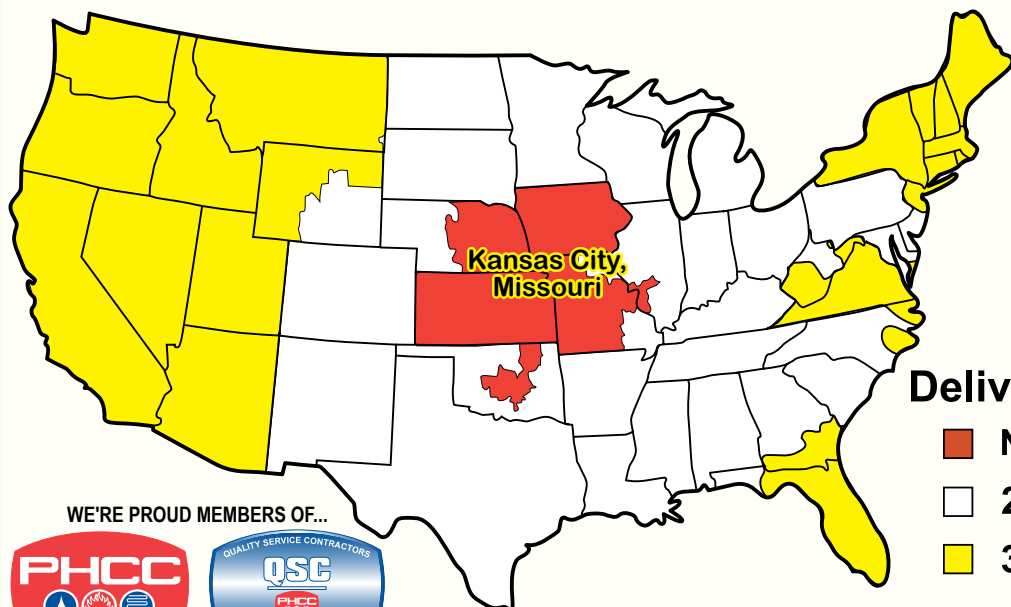


Phone: 1-800-777-6500
Fax: 1-800-982-5934
Web: www.HodesCo.com

GENERAL INFORMATION

FREE, FAST DELIVERY TIME

ALL ORDERS RECEIVED BY 3:00 P.M. C.S.T. SHIP THAT SAME DAY!



Delivery time

- Next day
- 2 days
- 3 days

WE'RE PROUD MEMBERS OF...



Note: Freight carriers do not include weekends and holidays as service days. Express or Saturday delivery is available at an additional cost.



Same day shipping is available on all orders placed by 3:00 p.m Central Time (including private label orders!!).

Deliveries are Monday – Friday. Large items shipped by freight line may take longer. Customers located in 2 or 3 day ship areas may request Priority Overnight Service.

\$10 flat rate minimum order fee on orders under \$100.

Closed Holidays

New Years Day	Thanksgiving
Memorial Day	Friday After Thanksgiving
Independence Day	Christmas Eve
Labor Day	Christmas Day

If a listed holiday falls on a Saturday, we will close the preceeding Friday; if the holiday falls on a Sunday, we will close the following Monday.

F.Y.I.

**We Have a Company-Wide Meeting
Every Tuesday at 8:30 am C.S.T.
to Discuss Ways to Better Serve
You (18+ Years Without a Miss!)**

Our #1 Policy

Since 1943, we have been committed to a policy of guaranteed quality, speed and accuracy of performance, ample in-stock inventory, the lowest possible pricing and dedicated research for a continually better product selection to help save you time and money. Depend on Hodes Co.

We're happy if you're happy.

FREE FREIGHT ON ALL ORDERS

(IN THE CONTINENTAL UNITED STATES)

**\$10 Flat Rate Minimum Order Fee on
orders under \$100**

You may place an order for any amount, but a \$10 Flat Rate Minimum Order fee is added to orders less than \$100. Add-ons to orders placed earlier in the day are accommodated at no extra charge if the original order has not yet been packed for shipping. We reserve the right to adjust orders to minimum package quantities.

Phone: 1-800-777-6500

Fax: 1-800-982-5934

Web: www.HodesCo.com



Price 1

Order Less Than \$500

Price 2

Order \$500 or More



Our **Special Order Services** department is standing by to take care of any out-of-the-ordinary, non-catalog item request you may have. End your search nightmares and let us carry the burden. Although we're constantly adding new items to our inventory for same day shipment to you, there are thousands of additional items available to you from over 500 different vendors. Our **Special Order Services** will save you time and money! We're your direct connection to total product satisfaction. Call toll free **1-800-777-6500**, fax 1-800-982-5934, Attn: S.O.S. or log on to www.HodesCo.com.

You can also see our Manufacturer Cross Reference at www.HodesCo.com

Out of Stock Policy

If we do not ship your order complete, we will notify you of this and ship your backorder within 30 days or let you know of any exceptions. As of this catalog printing, 100% of all items shown are available for shipment. However, we reserve, during the "life" of this catalog, the right to consider any order complete when items are no longer in enough demand to be worthy of manufacturing due to cost-prohibitive minimums. Unless we are notified otherwise, we consider all items coded "C" on the packing list and invoice, to be complete. Please visit www.HodesCo.com for thousands of low demand products currently in our inventory but no longer shown in our catalog in our effort to save some trees.

Special Order Returns

A minimum 25% restocking fee is charged on all special order returns. Non-catalog merchandise will reflect return fees charged to us by our vendor and may exceed 25%. In many cases special order items are non-returnable.

Damage / Shortage Claims

Please be sure to count the cartons you sign for and note any damage on the Bill of Lading. Open your order immediately to check for any concealed damage. If damaged, the original carton should be kept for possible carrier inspection. Shortage or damage claims need to be reported within 5 days of delivery. To process a claim, we need your invoice number or customer number. Once we ship an order it's consigned to the carrier. Please note: THEY are responsible for any shortage or damage incurred — until you sign a clear bill of receipt. Usually, carriers will not honor a claim if they have a signed receipt from you.



Hassle-Free Returns

Our return policy is simple and hassle-free. Call customer service at 1-800-777-6500 or e-mail us at CustServ@HodesCo.com with

the original invoice number and the items you need to return. That's all. We'll arrange for the pickup if the return is due to our error. Please include a copy of the Return Materials Authorization (RMA) with the items and your credit memo will be processed immediately. A minimum 25% restocking fee will be charged unless return is due to our error. Common Sense Credit.

Generic Part Information

The term "Generic" is used for products that are replacements for original equipment manufacturers products. The generic parts are not made by the original equipment manufacturer but are replacements that are made by other companies. References to brand names and numbers are for identification purposes only and are not intended to imply that items are made by the original equipment manufacturer.

Product Selection

All products are continually sourced by Hodes Co to provide you with the best possible products at the lowest possible cost. When comparing similar items, identify item differences by the compare arrows indicator. It is our policy to provide consistent quality material every time you order. We will identify different levels of value with separate product numbers to ensure your expectations are met. It is our goal to become your complete source of plumbing goods. There can be no ECONOMY without QUALITY, for if there is no QUALITY there is no ECONOMY.



Our catalog is constantly updated every issue. If you are an active purchaser, you will automatically receive a new catalog. Free catalogs are available by calling us at 1-800-777-6500, or at www.hodesco.com.

Duplicate Catalogs

If you receive more than one catalog please help us save waste and distribute it to someone who will put it to some use. Thank you!



Repair Parts Schematic Breakdowns

Exploded views of the most popular lavatory and kitchen faucets, shower valves and flush valves provide an invaluable reference tool. Items we stock are identified with our part number and can be referenced on our website www.hodesco.com and in the customized retail catalog.



Catalog Recycling

We are committed to keeping our environment healthy. Please help support this commitment by recycling all out-dated catalogs.

Uh...Oh Catalog Errors

We strive to provide a completely error free catalog, but if errors are discovered, they are corrected in our computer immediately. Please note that current computer pricing supercedes printed catalog pricing.

Copyright Protection

No reproduction either in whole or in part may be made from this catalog without written permission from us. Any reproduction of this catalog constitutes a violation of the copyright laws of the United States of America. HJH Corporation @April 2018

Price 1

Order Less Than \$500

Price 2

Order \$500 or More



Phone: 1-800-777-6500

Fax: 1-800-982-5934

Web: www.HodesCo.com

GENERAL INFORMATION

ORDER FORM

MAIL: P.O. BOX 410107
KANSAS CITY, MO 64141
STREET: 2751 GILLHAM ROAD
KANSAS CITY, MO 64108

WWW.



.COM

PHONE: (800) 777-6500
FAX: (800) 982-5934
WWW.HODESCO.COM

CUSTOMER CODE: _____ COMPANY NAME: _____

BILLING ADDRESS: _____

SHIPPING ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____

PHONE#: _____ FAX#: _____ E-MAIL: _____

CONTACT NAME: _____ BACKORDER STATUS: __ CARRY __ CANCEL

P.O.#: _____ PRIVATE LABELS _____ YES _____ NO

* CHARGE CREDIT CARD ON FILE __ YES __ NO SHOW PRICES ON PACKING LIST __ YES __ NO

COMMENTS: _____

	ITEM #	QTY	CAT. PAGE #	DESCRIPTION	PRICE	EXT. PRICE
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						
11						
12						
13						
14						
15						
16						
17						
18						
19						
20						
21						
22						
23						
24						
25						

TERMS: NET 30 DAYS • TRANSPORTATION COST PAID
\$12 MINIMUM ORDER FEE ADDED TO INVOICE UNDER \$250.00



CREDIT CARD # _____

EXPIRATION DATE _____

ORDER FORM

THANK YOU FOR OPENING AN ACCOUNT WITH US!

PAYING BY CREDIT CARD AT THE TIME YOU PLACE YOUR ORDER HAS THE FOLLOWING BENEFITS:

- RECEIVE UP TO A 30 DAY GRACE PERIOD FROM YOUR CREDIT CARD COMPANY
- RECEIVE ADDITIONAL INCENTIVES AND GIFTS FROM YOUR CREDIT CARD COMPANY
- SAVE THE TIME OF GOING THROUGH ADDITIONAL CREDIT APPLICATION PROCESS, JUST CALL, FAX OR E-MAIL YOUR ORDER, PAY BY CREDIT CARD AND YOUR ORDER SHIPS IMMEDIATELY!

☐

☐

☐

☐


Card # _____ Exp ____/____/____ Verification Code _____

Name on Card _____ Signature _____

ACCOUNT INFORMATION

(Please type or print legibly)

() New Account () Updated Information Date _____

Legal Business Name					
DBA:					
Street Address		Mailing Address		County	
City	State	Zip	Phone	Fax	Email

Please place a check mark where appropriate:

- () Corporation
- () Partnership
- () Proprietorship

Please place a check mark where appropriate:

- () Taxable
- () Non-Taxable*
 - () Resale
 - () Exempt

*If Non-Taxable please include a copy of your exemption certificate with this application

Fed ID# EIN _____

Price 1	Price 2
Order Less Than \$500	Order \$500 or More



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Web: www.HodesCo.com

GENERAL INFORMATION**CREDIT APPLICATION****ACCOUNT INFORMATION**

Legal Business Name:		DBA Name:
Primary business address:		
City:	State:	ZIP Code:
Phone:	Fax:	Email:
How long at current address?	How long in business:	

BANKING INFORMATION

Bank name:		
Bank address:	Phone:	
City:	State:	ZIP Code:
Type of account	Date Opened	Contact Name
Savings		
Checking		

BUSINESS/TRADE REFERENCES

Company name:			
Address:			
City:		State:	ZIP Code:
Phone:	Fax:	E-mail:	
Type of account:			
Company name:			
Address:			
City:		State:	ZIP Code:
Phone:	Fax:	E-mail:	
Type of account:			
Company name:			
Address:			
City:		State:	ZIP Code:
Phone:	Fax:	E-mail:	
Type of account:			

CONTACT INFORMATION

Purchasing Contact Name:	Phone:
Fax:	E-mail:
A/P Contact Name:	Phone:
Fax:	E-mail:

ACCOUNT PREFERENCES

Backorders:	Carry:	Cancel:
P.O. Required:	P.O. Limit?	

Please place a check mark where appropriate:

- ☐ Taxable
☐ Non-Taxable*
 ☐ Resale
 ☐ Exempt

*If Non-Taxable please include a copy of your exemption certificate with this application

Please place a check mark where appropriate:

- ☐ Corporation
☐ Partnership
☐ Proprietorship

Fed ID# EIN _____

AGREEMENT

1. By submitting this application, you authorize Hodes Company to make inquiries into the banking and business/trade references that you have supplied.
2. All invoices are to be paid 30 days from the date of the invoice. Invoices not paid within terms will be subject to service charge of 2% per month.
3. Claims arising from invoices must be made within five working days.

SIGNATURES

Title:

Date:

CREDIT APPLICATION



announces our latest benefit for our customers.

Additional in-house customizable high quality products to promote your business to current and prospective customers.

Outfit your family and friends with gifts of thanksgiving and as a reminder that you are a proud community business.

Prices include your one color logo or name.

Allow 14 business days for delivery after custom approval.



SPORT GREY SOFTSTYLE T-SHIRT



- Your name silk screened on left chest side
- Shoulder-to-shoulder taping
- Three-quarter inch seamless collar
- Double-needle stitched neckline and sleeves
- 4.5 oz., pre-shrunk 100% Softstyle cotton

MINIMUM ORDER OF 12 MIX AND MATCH SIZE ONLY

Item #	Description	Price 1	Price 2
87-100	Custom Small	17.05	15.00
87-101	Custom Medium	17.05	15.00
87-102	Custom Large	17.05	15.00
87-103	Custom X-Large	17.05	15.00
87-104	Custom XX-Large	17.05	15.00
87-105	Custom XXX-Large	17.05	15.00



SILVER MIST SILKWASH CLASSIC PIQUE SPORT SHIRT



- Your name embroidered on left chest side
- Knit cuffs and taped seams
- Side seams with an extended tail
- Enjoy the incredible softness of silk washed cotton.
- 6.5 oz., 100% combed cotton silk wash pique
- Treated for color bonding and pill-resistance
- Two woodtone buttons embossed with IZOD® on a clean-finished placket

MINIMUM ORDER OF 12 MIX AND MATCH SIZE ONLY

Item #	Description	Price 1	Price 2
87-120	Custom Small	34.09	30.00
87-121	Custom Medium	34.09	30.00
87-122	Custom Large	34.09	30.00
87-123	Custom X-Large	34.09	30.00
87-124	Custom XX-Large	34.09	30.00
87-125	Custom XXX-Large	34.09	30.00



GREY AND BLACK COLORBLOCKED PERFORMANCE QUARTER-ZIP PULLOVER



- Your name embroidered on left chest side
- Reflective "C" logo on left cuff
- Lightweight performance fleece with wicking finish
- A contrast color side panel adds slimming style to a moisture wicking pullover.
- 5.4 oz., 100% polyester
- Reverse coil zipper

MINIMUM ORDER OF 12 MIX AND MATCH SIZE ONLY

Item #	Description	Price 2
87-140	Custom Small	40.00
87-141	Custom Medium	40.00
87-142	Custom Large	40.00
87-143	Custom X-Large	40.00
87-144	Custom XX-Large	40.00
87-145	Custom XXX-Large	40.00



GREY NUBLEND® CREWNECK SWEATSHIRT



- Your name embroidered on left chest side
- Concealed seams on cuffs
- 8.0 oz., 50/50 cotton/polyester
- Seamless body with set-in sleeves
- 1x1 rib collar, cuffs and waistband with spandex
- Double-needle stitched at stress points
- NuBlend® pill-resistant fleece

MINIMUM ORDER OF 12 MIX AND MATCH SIZE ONLY

Item #	Description	Price 1	Price 2
87-160	Custom Small	28.41	25.00
87-161	Custom Medium	28.41	25.00
87-162	Custom Large	28.41	25.00
87-163	Custom X-Large	28.41	25.00
87-164	Custom XX-Large	28.41	25.00
87-165	Custom XXX-Large	28.41	25.00

CUSTOM GREY HAT



- Your name or logo embroidered on front
- Bio-washed unstructured cap, grey color
- 100% chino twill
- Unstructured, six-panel, low profile
- Adjustable self-fabric back with tri-glaze buckle
- Precurved visor

MINIMUM ORDER OF 12

Item #	Description	Price 1	Price 2
87-185	Custom Grey Hat	22.73	20.00

CUSTOM COFFEE CUP



- Your name imprinted on side
- Double wall construction for insulation of hot or cold liquids
- Screw on, spill-resistant lid
- Meets FDA requirements
- BPA free
- Handwash recommended
- Stainless steel with black lid and trim
- Imprint area 3"W x 3"H

MINIMUM ORDER OF 36

Item #	Description	Price 1	Price 2
87-186	Custom Coffee Cup	11.36	10.00

Price 1

Price 2

Order Less Than \$500

Order \$500 or More



Phone: 1-800-777-6500
Fax: 1-800-982-5934
Web: www.HodesCo.com

332 Page Full-Line Material Markup Private Label Catalog.

With over 7,400 professional quality products shown and STOCKED!

The catalog pricing reflects a three tier retail price markup from our Hodes Company Volume 83 Buyers Catalog:

Tier 1: Any product priced in our Volume 83 Buyers Catalog under \$10 shows a markup retail price times 3.

Tier 2: Any product priced in our Volume 83 Buyers Catalog \$10-\$49.99 shows a markup retail price times 2.5.

Tier 3: Any product priced in our Volume 83 Buyers Catalog \$50 or more shows a markup retail price times 2.

Examples:

Item in Volume 83 Buyer Catalog shows a price of \$2.
The Markup Catalog shows \$6.

Another item in Volume 83 Buyer Catalog shows a price of \$12.
The Markup catalog shows \$30.

Another item in Volume 83 Buyer Catalog shows a price of \$60.
The Markup Catalog shows \$120.

(Our Volume 83 Hodes Catalog Printed in black and white without our contact information and with markup pricing)

Buy 5+ and get pdf's of the catalog to put on your website and counter computers!



- Put one on every truck
- Use it for counter sales

Item #	Description	Price 1	Price 2
95-566	Markup Priced Catalog	12.36	10.88

ProGold™ BIG YELLA Hydro-Thrust Plunger Lasered Plunger

For as low as **11.42** each you can keep your name and phone number literally at your customer's and prospect's fingertips... just when they need you most!

Great Give-Aways for Service Agreements or Other "Thank You's"



SOLD IN FREIGHT-FREE CASE QUANTITIES OF 36 ONLY INCLUDES FREE CUSTOM LASERED IMPRINT

Item #	Description	Price 1	Price 2
90-701	Private Lasered - 36 Per Case Only	12.98	11.42

PROGOLD™ BIG YELLA HYDRO-THRUST PLUNGER



Sold individually private labeled with your company logo & phone number in your company colors

Item #	Description	Price 1	Price 2
90-702	Adhesive Private Label	13.65	12.01

Custom Full Color Service Call Back Adhesive Labels

INNERLINE PLUMBING
For Service Call:
555-555-5555
www.innerlineplumbing.com
M-17632

Date	Technician	Reason Serviced

Innerline Plumbing is YOUR Licensed GreenPlumber®

APPLETON CAMPBELL
PLUMBING • HEATING
AIR CONDITIONING • ELECTRICAL
CALL FOR SERVICE
(555) 555-0765 - Warrenton
(555) 555-6332 - Culpeper
(555) 555-3301 - Gainesville
Serving Our Community SINCE 1976
appletoncampbell.com
VA Class A Licensed & Insured

Date	Technician	Reason Serviced

95-519 4" x 5"

95-520
5-1/2" x 8-1/2"

- Completely Custom (you can put whatever you want on the labels)
- Great for HVAC systems, Water Heaters, Appliances and Disposers!!
- Labels shown smaller than actual size.
- 5 Sizes Available
- Full color printing on glossy adhesive labels
- Great Call Back Tool

95-518 3-1/2" x 4"

APPROVED PLUMBING
COMPLETE MAINT & SERVICE SINCE 1980
440-526-2905
Expect the Best - You Deserve the Best!
We are licensed, bonded, & insured in over 30 cities (OH LIC #13728)
770 Ken-Mar Industrial Pkwy
Broadview Hts. Ohio 44147
For Service Call:
555-555-2905
www.approvedplumbing.com

Paul's Plumbing
Lodi, Ohio
For Service Call:
816.842.7795

95-515 1" x 2-5/8"

PRICED EACH - SOLD IN PACKAGE QUANTITIES ONLY

Item #	Description	Pkg Qty	Price 1	Price 2
95-515	1" x 2-5/8"	900	.09¢	.08¢
95-517	2" x 3-1/4"	600	.14¢	.12¢
95-518	3-1/2" x 4"	600	.20¢	.18¢
95-519	4" x 5"	500	.24¢	.21¢
95-520	5-1/2" x 8-1/2"	250	.40¢	.35¢

95-517 2" x 3-1/4"

PJF
Plumbing & Heating Co.
"Doing the job right the first time."
24 HOUR EMERGENCY SERVICE
For Service Call:
224-338-0073
www.PJFPlumbing.com