

HODES CO

PROFERRED PLUMBING PRODUCTS

66 Years of Quality

Hodes Company
66th
 ANNIVERSARY
 HodesCo.com
 1943 2009

ISO 9001:2000
 QUALITY SYSTEM
 CERTIFIED

HONOR THY PLUMBER™
1-800-777-6500



fax 1-800-982-5934 • www.HodesCo.com

Volume 66
 October 2008
 \$25.00

OVER 700
NEW
 PRODUCTS



Toilet and
 Tank Repair



Tubular and
 Supplies



Valves,
 Fittings and
 Pipe Repair



Rossite
 Chemicals,
 Tools,
 and Utility



Faucets and
 External Trim



Internal
 Faucet Repair

ST	CE	STOCK NUMBER	CAT. PRICE	NET PRICE
3.48		60-907	25	6
3.78				12
2.82				1
3.84		6		
3.19		60-999		

Cross Reference Guides



YOUR LOGO ON EVERY VALVE.
NO SETUP FEE!



SHOME VALVE

Now you can combine our superior quality full port ball valves with your great name!

All Shome valves are 100% water and air tested before shipment. Manufactured from the highest quality brass content in an ISO 9002-approved factory, you can be assured that the quality you've come to expect from us is reflected in this fine line of plumbing valves.

- Low Box Quantity Minimums
- Absolutely No Setup Fee!!
- Same Day Shipping Before 4:00 PM E.S.T. (After First Order)



30 YEAR GUARANTEE ON ALL SHOME VALVES

Mail us your full color logo and info with your order to either:

PrivateLabel@HodesCo.com

or:

Hodes Company
Attn Private Label Dept.
P.O. Box 410-107
Kansas City, MO 64141

EXCLUSIVE



PRODUCTS

EXCLUSIVE



CUSTOMIZED FORGED BRASS FULL PORT BALL VALVES

**30 YEAR
WARRANTY**

PRODUCTS

- Blow out proof stem
- Packing gland nut
- Chromium plated ball
- Teflon packings
- 150 PSI
- 600 lb. WOG
- Small box qty. customized minimums
- Full color, highest quality print on white handle
- Same day shipping after initial order
- **NO SET UP FEE!**

ISO 9001:2000
QUALITY SYSTEM
CERTIFIED

**See www.HodesCo.com
for Case Lot Pricing**



Item ID	Description	Min Box	Case	Price Ea.
40-938	1/4" IPS	10	50	7.05
40-939	3/8" IPS	10	50	7.05
40-940	1/2" IPS	10	50	7.05
40-941	3/4" IPS	10	50	10.60
40-942	1" IPS	6	30	15.33
A 40-943	1-1/4" IPS	4	20	24.79
40-944	1-1/2" IPS	4	20	34.26
40-945	2" IPS	2	10	48.45
40-947	3" IPS	1	5	196.33
40-440	1/2" IPS WITH STAINLESS STEEL HANDLE	10	50	10.60
40-441	3/4" IPS WITH STAINLESS STEEL HANDLE	10	50	16.51
40-442	1" IPS WITH STAINLESS STEEL HANDLE	6	30	22.43
40-986	1/2" SWEAT	10	50	7.05
40-987	3/4" SWEAT	10	50	10.60
40-988	1" SWEAT	6	30	15.33
40-989	1-1/4" SWEAT	4	20	24.79
B 40-990	1-1/2" SWEAT	4	20	34.26
40-991	2" SWEAT	2	10	48.45
40-486	1/2" SWEAT WITH STAINLESS STEEL HANDLE	10	50	10.60
40-487	3/4" SWEAT WITH STAINLESS STEEL HANDLE	10	50	16.51
40-488	1" SWEAT WITH STAINLESS STEEL HANDLE	6	30	22.43
40-920	1/2" IPS WITH DRAIN	10	50	10.60
C 40-921	3/4" IPS WITH DRAIN	10	50	15.33
40-922	1" IPS WITH DRAIN	6	30	24.79
40-930	1/2" SWEAT WITH DRAIN	10	50	10.60
D 40-931	3/4" SWEAT WITH DRAIN	10	50	15.33
40-932	1" SWEAT WITH DRAIN	6	30	24.79
40-992	1/2" COMPRESSION (STANDARD PORT)	10	50	10.46
E 40-993	3/4" COMPRESSION (STANDARD PORT)	10	50	13.57
40-999	1" COMPRESSION (STANDARD PORT)	6	30	18.89
F 40-997	1/2" COMPRESSION WITH DRAIN	10	50	10.46
40-998	3/4" COMPRESSION WITH DRAIN	10	50	13.57
G 40-950	3/4" WATER HEATER DRAIN VALVE WITH CAP	10	50	16.51
47-540	1/2" IPS WITH LATCH LOCK	10	50	10.60
H 47-541	3/4" IPS WITH LATCH LOCK	10	50	15.33
47-542	1" IPS WITH LATCH LOCK	6	30	18.88
47-967	1/2" BARB X BARB FOR PEX	10	50	8.05
I 47-968	3/4" BARB X BARB FOR PEX	10	50	9.08
47-969	1" BARB X BARB FOR PEX	6	50	17.73
40-960	1/2" CPVC FULL PORT	10	50	11.66
J 40-961	3/4" CPVC FULL PORT	10	50	14.26
40-970	1/2" CPVC FULL PORT W/DRAIN	10	50	12.96
K 40-971	3/4" CPVC FULL PORT W/DRAIN	10	50	15.56

Are You Happy With Your Inventory Control?

- Save 10% on Every Order Regardless of Size
- No Waiting in Line at the Supply House
- Saves Gas, Time and Money
- Higher Inventory Turns Means More Cash
- Customized, Illustrated Price Book
- Private Label Products & Packaging
- Paperless Ordering with Bar Code Scanner Software
- Customized & Flexible Complete Bin Design & Set Up

Custom Bin Labels

- Custom Minimum & Maximum Quantities
- Color Coded by Product Group
- Full Color Labels
- UPC Bar Code
- Description
- Product Photograph



Gold
Toilet &
Tank



Blue
Supplies &
Tubular



Green
Valves &
Fittings



Red
Chemicals,
Tools &
Utilities



Purple
Faucets &
Repairs



Blue & Red
HVAC



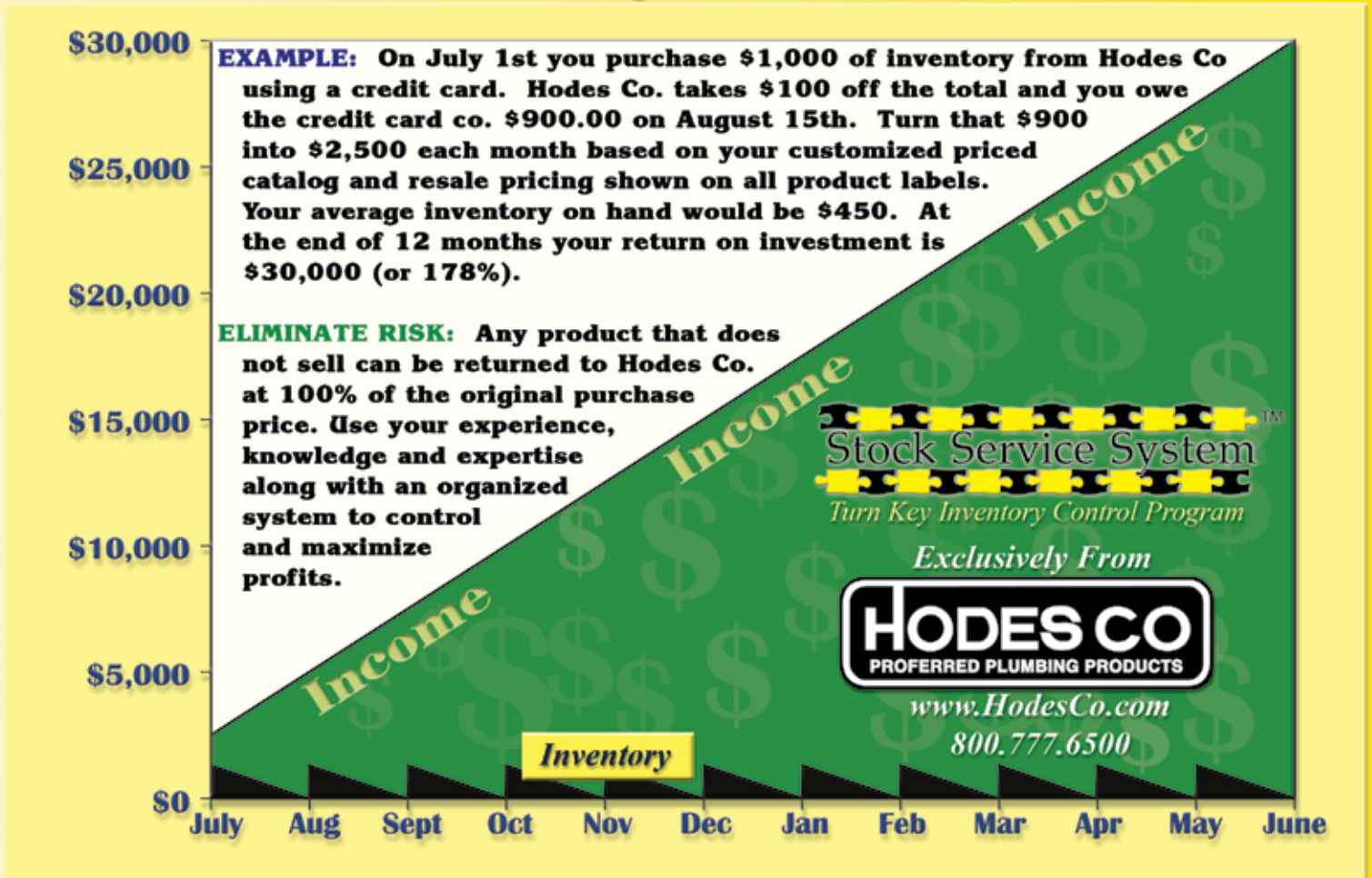
To discuss further,
contact Joe Hodes, at
816-914-5858(direct line)
or office ext. 1222,
joe@HodesCo.com

Truck Stock Bins Also Available



Stock Service SystemTM
Turn Key Inventory Control Program
HONOR THY PLUMBERTM

Minimum Inventory & Maximum Control



"We just completed our fourth year with the stock service system and I couldn't imagine running my shop without it."

- Tom Mahoney - Mahoney Plumbing, Inc.

"I can't say enough good things about it. I'm just a small shop but have found that it saves lots of my time by keeping me out of the supply houses more. Bar coding is a nice twist on an old process."

- Herb Bell - Bell Plumbing, Heating and Oil Burning Service

"Far exceeds anyone else in our industry."

- Meaghan Bohan - Tindall & Ranson

"The scanner saves so much time...[The Stock Service System™] gave us the opportunity to clean out our old inventory and give us a fresh start."

- Kevin J. Carney - Carney Plumbing, Heating and Cooling Inc.



Quality is a journey, not a destination. 100% of our focus is on creating innovative ways to turn your inventory from an overhead headache into a cash flowing profit center. Call me anytime to discuss how.

Thanks for
The Orders!

HJH
Herman Joseph "Joe" Hodes II
Joe@HodesCo.com
Direct Line: 816-914-5858
1-800-777-6500 ext. 222

"The customized labeling and the bar-coding have increased the efficiency of our entire parts department."

- John Haley - Moyer & Sons

"Bottom line - The Hodes system has reduced my inventory, made the inventory so an apprentice with little to no knowledge (of anything!) can put the stuff away."

- Dave Singleton - David R Singleton Inc.



www.HodesCo.com

Conduct business how you want and when you want to ...
Get things done on your schedule.

HONOR THY PLUMBER™

Become more efficient by using some new tools of the trade . . .



Commit to purchasing at least \$300 per week online using a credit card and **receive 10% off every order!**

Improved reporting tools will help you track the items you bought in the past and add them straight to your favorites list or shopping cart.

Buy online and automatically receive discounted prices when buying any of our featured items . . . even without your knowledge!

Buy more and pay less with HodesCo.com Case Lot Sales.

High-powered search engine helps you find what you're looking for faster and easier than ever before.

HONOR THY PLUMBER™

Private Label Valve Tags

Connect these Tags to every valve in your customers' homes!

Hang them on the main valves for water and gas or put these tags under the sink on the water shut offs.

Attach these tags anyplace in your customers' home so that your phone number can be located quickly when your customer needs it the most!

These tags are **COMPLETELY CUSTOM, FULL COLOR** and **LAMINATED** with **YOUR** information and includes a cable tie to connect to your customers valves.

Get your order in today!

Front

EMERGENCY SHUT-OFFS

Main Water Valve

Main Hot Water Valve

Gas Valve Furnace

Gas Valve Water Heater

Electric Shut Off for Furnace

Other _____

For Service Call:
555-555-5555

Back

ABC Plumbing
Heating and Cooling
From Start To Finish

For Service Call:
555-555-5555

www.Your Web Site.com
License# 888-888-888
Kansas City, MO



Card size is 3" x 4"

NEW

Email your logo to:
PrivateLabel@HodesCo.com

See www.HodesCo.com
for Case Lot Pricing

Item #	Description	Price
95-525	3" x 4" Full Color Laminated Valve Tag w/Cable Tie	\$290.00 for 500 cards

PRIVATE LABEL HOSE WASHER CARDS!

We have sold this copyrighted sales plan to plumbing shops since 1943. Repeat order after repeat order convince us that it is a unique and effective way to make your business known to commercial and residential customers.



Card size is 6-3/4" x 3-5/8"

Email your logo to:
PrivateLabel@HodesCo.com

The tires on the card are hose washers that are easily removed. Your company name, phone number and service description is printed just the way you want it, and will be remembered when they need service.

Send us your letterhead or business card, or draw us a diagram of what you want. **Full color printing included!** Set yourself apart today!

Item #	Qty	Price for 1 Box
95-501	1 Box of 1000 Cards	\$700.00

BIG HEAD™

Tank-To-Bowl Kits

61-215

Deluxe 14 Piece

BIG HEAD™ solid brass

2 Bolt, Tank-To-Bowl Kit

1" dia. head x 2-5/8" Long

x 5/16" dia. bolt

Also Available

61-415

Deluxe 21 Piece

BIG HEAD™ solid brass

3 Bolt, Tank-To-Bowl Kit

1" dia. head x 2-5/8" Long x 5/16"

dia. bolt



Also Available with
Tank-To-Bowl Gaskets

- **THE BOLTS:** Our bolts are made in the U.S.A. from the purest brass content available. We've designed this bolt over the past 50 years, along with our quality minded professional contractor customer, to ensure the jobs done right. The large one inch O.D. head is deep slotted to receive the screwdriver fully. The "Big Head" allows the strongest torque possible without cracking like other oversized pretenders.
- **THE NUTS:** These heavy pattern solid brass hex nuts will remind you of the good old days. (because we've never changed them). We have not succumbed to the pressure to cheapen our product by cutting corners. Our nut is a full 9/16" in diameter (most others are at least 1/8" smaller) and is also much thicker.
- **THE RUBBER WASHERS:** We're especially proud of our three layer cloth inserted rubber washers. We have kept the manufacturing process in Kansas City to ensure your satisfaction. A full 1-1/16" in O.D., this is a full 1/4" larger than most. Also the 3 layers of cloth insert make ours as thick as a standard washer. No rips or cuts using these Gems!
- **THE NICKEL PLATED BRASS WASHER:** No bending, or rusting with this one! Extra heavy nickel-plated round brass bolt washer is a full 1/6" thick which nearly doubles the typical washer in thickness. The nickel plate holds stronger and longer than chrome while still providing a chrome like finish.
- **THE PACKAGE:** Our deluxe tank-to-bowl kit comes packaged in our in-house bar-coded display package. Our assembly and packaging people have done a great job of listening to our customers requests over the years to offer a truly convenient presentation of product.

EXCLUSIVE

HODES CO
PREFERRED PLUMBING PRODUCTS



sharkyTM

PLUS

- Tapered ball design
- Stainless steel chain
- Collarless
- Aquadynamic
- Premium chlorine resistant rubber
- Super soft seal
- Seven year guarantee
- Fits slant flush valves and plastic flush valves
- Sold exclusively to plumbing contractors
- Protective insert keeps your SharkyTM in shape while on the truck
- One per box - 12 boxes per case



60-707

Sharky Flapper
4.12 each

EXCLUSIVE

HODES CO
PREFERRED PLUMBING PRODUCTS

PRODUCT

A Safe, Economical and Much More Effective Way to Clean and Prevent Slow Drains and Increase Your Cash Flow\$



BIO-ROSS™
WASTE ELIMINATION ENZYME

**SOLD DIRECT
TO
CONTRACTORS**

**Free personalized
Private Label
Included**



**Six 2 lb. Containers
and Sales Literature
Per Case**



**Over 100
Treatments Per Can.**

**\$49.95 Suggested Retail
Price per Container.**

**At a Cost to Your Customers of Less Than
50 Cents Per Application, Your Customers
Save the Aggravation and High Expense
That a Drain Backup May Cause.**



**Item number:
80-808
\$16.44 Per 2 lb.
Container
(\$98.64 PER CASE OF 6)**

Bio-Ross™ is comprised of 8 unique synergized bacterial strains, and each 2 lb. container has over 4.5 trillion enzyme producing bacteria which far surpasses any other similar product on the market. Bio-Ross™ produces enzymes which eliminate all types of grease, fat, oils, modern synthetic detergents, cleaners, soaps and toilet paper from the drain system. Best of all, Bio-Ross™ is completely safe.

- Save 2%** Off any order when paying with a major credit card at time of purchase.
- Save 5%** Off all \$500 orders when paying with a major credit card at time of purchase.
- Save 10%** Off all \$1000 orders when paying with a major credit card at time of purchase.

Combine your Bio-Ross™ purchases with over 8,500 more contractor grade products to increase your inventory turns and cash flow.



www.HODES CO.com
PREFERRED PLUMBING PRODUCTS



1-800-777-6500
Fax: 1-800-982-5934



The *Legendary*

Rossite



Granulated Drain Opener

EXCLUSIVE



PRODUCT



Rossite is made from an exclusive and PATENTED formula that has been developed for the particular use of the plumbing trade. Plumbers prefer it because Rossite boils its way through obstinate stoppages with a Rapid Triple Action that does twice the work in half the time...and without disagreeable odors. Scientific tests prove that Rossite is better! Tests prove Rossite is the only product on the market that will, when activated, maintain a temperature of 200° or more—for over 12 minutes! The real secret to ROSSITE's success. Rossite is poured directly into the drain. Followed by a little water, it will open and clear stoppages caused by hair, lint, vegetable matter, grease, etc. Also very effective for thawing frozen drains, stacks and flush tanks. Will not harm enamelware, pipes and connectors. Do not use in disposers or on aluminum. Always flush with cold water. There is nothing like it! Rossite goes further and cleans drains better. It will not crystallize.

80-401 Rossite Granulated Drain Opener.....8.23 each (Sold 12 per case only)

**SHOME
VALVE**

**Quarter Turn
Ball Type
Supply Stops**

- Forged Brass Construction • Anti-Seize Ball System • Double O-Ring Stem Seal
- Ten Year Guarantee • Ergonomic Oval Handle • Teflon Packings
- Certified to Exceed NSF Standards 61, Section 9 • Brass Ferrules
- UPC/IAPMO/CSA Approved • ISO Quality System Certified
- Individually Boxed • Five Boxes Per Sleeve
- 100 Boxes Per Case

*Inside & Out . . .
The best stop in the business.*

EXCLUSIVE

HODES CO
PREFERRED PLUMBING PRODUCTS





**3/8" OD COMP. X 7/8" BALLCOCK
STAINLESS STEEL TOILET
CONNECTORS**

Item #	Length	Box Qty.	Price Ea.
32-283	9"	2.82	2.16
32-284	12"	2.82	2.37
32-286	16"	2.82	3.15
32-285	20"	2.82	3.41

**3/8" OD COMP. X 7/8" BALLCOCK
W/BRASS BALLCOCK NUT
STAINLESS STEEL TOILET
CONNECTORS**

Item #	Length	Box Qty.	Price Ea.
32-367	12"	2.82	7.08
32-369	16"	2.82	7.97

**1/2" OD COMP. X 7/8" BALLCOCK
STAINLESS STEEL TOILET
CONNECTOR**

Item #	Length	Box Qty.	Price Ea.
32-287	12"	2.82	2.39

**FULL FLOW 1/2" FIP X 7/8" BALLCOCK
STAINLESS STEEL TOILET
CONNECTOR**

Item #	Length	Box Qty.	Price Ea.
32-368	12"	2.82	9.77

**3/8" OD COMP. X 1/2" FIP
STAINLESS STEEL FAUCET
CONNECTORS**

Item #	Length	Box Qty.	Price Ea.
32-260	9"	25	2.13
32-274	12"	25	2.36
32-272	16"	25	2.71
32-275	20"	25	2.77
32-276	30"	25	3.70
32-277	36"	25	4.79

**1/2" OD COMP. X 1/2" FIP
STAINLESS STEEL FAUCET
CONNECTORS**

Item #	Length	Box Qty.	Price Ea.
32-282	12"	2.82	2.82
32-278	20"	2.82	3.28

**3/8" FE COMP. X 3/8" FE COMP.
STAINLESS STEEL FAUCET
CONNECTORS**

Item #	Length	Box Qty.	Price Ea.
32-291	12"	2.82	3.09
32-292	20"	2.82	3.60

**3/8" OD COMP. X 3/8" OD DELTA
STYLE STAINLESS STEEL FAUCET
CONNECTORS**

Item #	Length	Box Qty.	Price Ea.
32-280	12"	2.82	2.71
32-293	16"	2.82	3.43
32-281	20"	2.82	3.67

**1/2" FIP X 1/2" FIP STAINLESS STEEL
FAUCET CONNECTORS**

Item #	Length	Box Qty.	Price Ea.
32-288	12"	2.82	2.67
32-290	20"	2.82	3.34

**TRU-LINK™
STAINLESS STEEL
CONNECTORS**

Magnum™ Series Tubular



Another Quality



Product

Our nut is machined from brass rod stock, not cast. There are never any casting irregularities. The six large sides give your wrench a no slip surface with a much heavier, better chrome plating than die cast or cast brass. Buffed to a "clean" shine, this superior slip joint nut is another quality product of Hodes Co.

Our premium polythermal rubber beveled slip joint washers, along with the heavy pattern machine brass rod slip joint nuts, provide the convenient, snug, hand tightened fit.

All Magnum™ tubular products come packaged in a heavy corrugated display box with an illustrated bar coded label for easy product identification.

Sold exclusively to America's quality minded plumbing contractors.

Valves guaranteed to last longer than the mortgage.

**SHOME
VALVE**

EXCLUSIVE

HODES CO
PREFERRED PLUMBING PRODUCTS

PRODUCTS



30 Year "No Hassle" Guarantee

All Shome valves are 100% water and air tested before shipment.

Manufactured from the highest quality brass content in an ISO 9002-approved factory, you can be assured that the quality you've come to expect from us is reflected in this fine line of plumbing valves.

As always, we're committed to offering these valves as the best for your money, for if there is no quality, there can be no economy. Sold exclusively to plumbers.

ProGold™ DURAFLAPPERS



Tray-Packed individually
to keep your ProGold
“in shape” while in your truck!!

- Fits all conventional closets
- Made of 100% natural rubber
- Silicone impregnated compound
- Prohibits distortion and retains its original shape
- Includes stainless steel chain and clip
- **Sold exclusively to plumbing contractors**
- One per box - 12 boxes per case
- 60-907 ProGold Plus™ is made with a premium chlorine resistant rubber and is guaranteed for 7 years



EXCLUSIVE



PRODUCTS

When you order any of our flappers in multiples of 12 you'll receive them in a FREE heavy corrugated case of 12 that easily transforms into an eye catching counter display!

60-904 ProGold Duraflapper (5 Year Guarantee) **2.94** each

60-907 ProGold Plus Duraflapper (7 Year Guarantee) .. **3.89** each

**Compare our prices, huge choice for product, services and packaging...
You'll find out how we can be your competitive edge!**

 **DELTA**
FAUCET COMPANY
GENUINE PARTS



**We carry a wide selection of many more Genuine Delta
Repairs. Consider Hodes Co your complete source!**
(If you don't see a kit that fits your needs just let us know . . . We'll Make It!!)

HODES CO

PROFERRED PLUMBING PRODUCTS

Since 1943



*Building the Value of
Professional Plumbing Contractors
by Providing Exclusive Quality
Products, Packaging and Services.*

Private Labeled Jobsite Carpet For the Progressive Service Plumber From



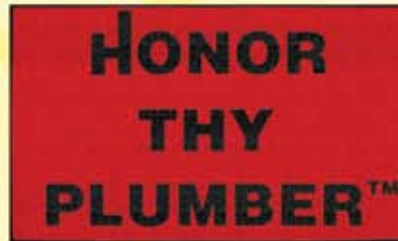
See Page 176 for more information

Use the Private Labeled Jobsite Carpet to Complete Your Professional Image.

(3' x 5' Size)

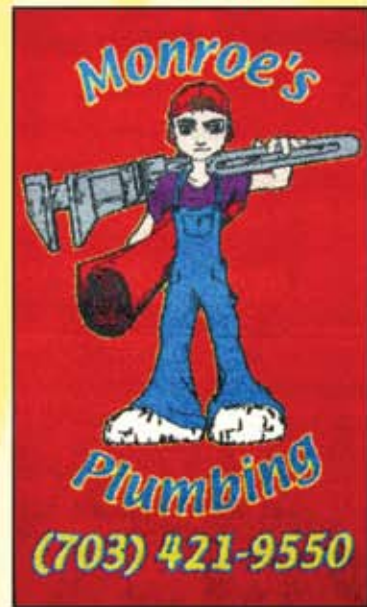


(2' x 3' Size)



E-Mail your logo to:
PrivateLabel@HodesCo.com

(3' x 5' Size)



**PROGOLD™
BIG YELLA
HYDRO-THRUST**

Keep your name in front of your customers.



-  (316) 284-2091
-  WALTER PLUMBING
1800 S. 17th St. - Lincoln, NE 68502
402-475-1234
-  **KB COMPLETE, INC.**
913-722-6835
-  PAUL NEBRASKY (402) 733-6661
Plumbing, Heating & Cooling, Inc.
-  **Atlas**
www.atlasplumbing.com
(972) 243-8051
-  **For Service Call:**
(847) 432-0320

Email your logo to:
PrivateLabel@HodesCo.com

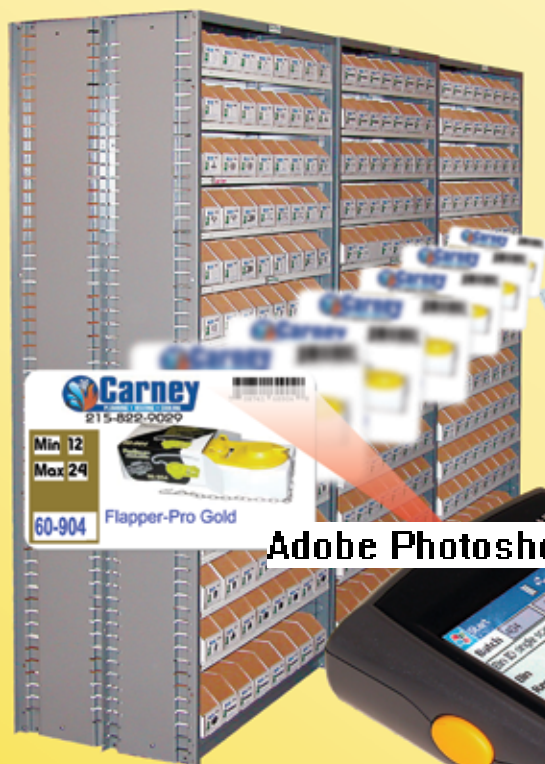
90-701
See Page 182

Are You Happy With Your Inventory Control?

- Save 10% on Every Order Regardless of Size
- No Waiting in Line at the Supply House
- Saves Gas, Time and Money
- Higher Inventory Turns Means More Cash
- Customized, Illustrated Price Book
- Private Label Products & Packaging
- Paperless Ordering with Bar Code Scanner Software
- Customized & Flexible Complete Bin Design & Set Up

Custom Bin Labels

- Custom Minimum & Maximum Quantities
- Color Coded by Product Group
- Full Color Labels
- UPC Bar Code
- Description
- Product Photograph



Adobe Photoshop Clip Image is too big to be exported



To discuss further,
contact Joe Hodes, at
816-914-5858(direct line)
or office ext. 1222,
joe@HodesCo.com

Truck Stock Bins Also Available



Gold
Toilet &
Tank



Blue
Supplies &
Tubular



Green
Valves &
Fittings



Red
Chemicals,
Tools &
Utilities



Purple
Faucets &
Repairs



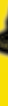
Blue & Red
HVAC



Stock Service System™
Turn Key Inventory Control Program
HONOR THY PLUMBER™

1-800-777-6500

W.M.W.



1-800-777-6500

W.M.W.



1-800-777-6500

W.M.W.



1-800-777-6500

W.M.W.



1-800-777-6500

W.M.W.



1-800-777-6500

W.M.W.



1-800-777-6500

W.M.W.



1-800-777-6500

W.M.W.



1-800-777-6500

W.M.W.



1-800-777-6500

W.M.W.



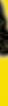
1-800-777-6500

W.M.W.



1-800-777-6500

W.M.W.



1-800-777-6500

W.M.W.



1-800-777-6500

W.M.W.



1-800-777-6500

W.M.W.

